# Message Text

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INFO OCT-01 EUR-12 IO-13 ISO-00 CIAE-00 DODE-00 PM-05 H-01 INR-10 L-03 NSAE-00 NSC-05 PA-01 SP-02 SS-15 USIA-06 SSM-03 COME-00 EB-08 LAB-04 SIL-01 CAB-02 DOTE-00 FAA-00 OC-06 CCO-00 TRSE-00 OMB-01 /109 W

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R 241653Z MAR 78

FM AMEMBASSY TEL AVIV

TO SECSTATE WASHDC 2187

AMEMBASSY AMMAN

AMEMBASSY CAIRO

AMEMBASSY DAMASCUS

AMEMBASSY JIDDA

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E.O. 11652: GDS

TAGS: ELAB, PINS, IS

SUBJECT: GOVERNMENT-HISTADRUT-EMPLOYER WAGE NEGOTIATIONS

REF: A. TEL AVIV 3193; B. TEL AVIV 3303, B. TEL AVIV 3690 (NOTAL)

1. SUMMARY: THE ATMOSPHERE CREATED BY THE MARCH 11 TERRIRIST ATTACK AND THE SUBSEQUENT IDF INCURSION INTO LEBANON APPEARS TO HAVE HELPED IN BRINGING THE HISTADRUT, THE GOVERNMENT, AND THE EMPLOYERS INTO CLOSER

COOPERATION BUT SEEMS TO HAVE HAD ONLY A TEMPORARY CALMING INFLUENCE ON THE LABOR SITUATION. GOVERNMENT AND HISTADRUT SOURCES AGREE THAT THE MOOD OF WORKERS MILITANCY IN THE PUBLIC SECTOR HAS NOT LIMITED OFFICIAL USE

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CHANGED AND THAT STRIKES

AND LABOR PROTESTS CAN BE EXPECTED SOON. IN THE MEANTIME, THE HISTADRUT AND THE EMPLOYERS HAVE REACHED AGREEMENT ON A 15 PERCENT WAGE INCREASE AND THE GOVERNMENT IS EXPECTED TO FOLLOW SUIT. THEN

WILL COME THE

PROBLEM OF IMPLEMENTING THE AGREEMENT IN THE PUBLIC SECTON AGAINST THE OPPOSITION OF A GREATLY

DISSATISFIED AND MILITANT UNION LEADERSHIP. HERE THE DEGREE OF HISTADRUT-GOVERNMENT COOPERATION WILL DEPEND ON FINANCE MINISTER EHRLICH'S READINESS TO MAKE CONCESSIONS TO HISTADRUT ON TAXES, PRICES, AND MAINTAINANCE OF SOCIAL SERVICES AND ON HOLDING UP LABOR LEGISLATION OPPOSED BY HISTADRUT. EHRLICH'S SPARRING WITH HISTADRUT SECRETARY GENERAL MESHEL OVER THESE ISSUES WILL CONTINE FOR SOME TIME. HOWEVER, BOTH MEN ARE BECOMING INCREASINGLY AWARE OF THE NEED FOR COOPERATION IN ORDER TO CHECK SOCIAL AND POLITICAL CONFLICTS DURING THE DIFFICULT TIMES AHEAD. END OF SUMMARY.

2. DURING THE EVENTS OF THE LAST TWO WEEKS, THE LABOR SCENE APPEARED OUTWARDLY ALMOST NORMAL WITH THE EXCEPTION OF THE CONTINUING SHIPPING STRIKE. HOWEVER, HISTADRUT AND GOVERNMENT SOURCES ADMIT THAT THE MOOD OF NATIONAL UNITY CREATED BY THE TERRORIST ATTACK OF MARCH 11 AND THE SUBSEQUENT MILITARY INCURSION INTO SOUTH LEBANON HAS HAD LITTLE EFFECT ON THE MILITANCY AND INSISTENCE

ON SUBSTANTIAL WAGE INCREASES OF THE WORKERS IN THE PUBLIC SECTOR. EL

AL EMPLOYEES HAVE STARTED TO SLOW DOWN AIR TRAFFIC AND THE CIVIL SERVICE

UNIONS, TEACHERS AND JOURNALISTS HAVE SERVED NOTICE OF INTENT TO STAGE

PROTEST STRIKES NEXT WEEK. UNION AND WORKS COUNCIL LEADERS IDENTIFIED LIMITED OFFICIAL USE

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WITH BOTH THE LABOR PARTY AND HERUT CONTINUE TO COMPETE WITH EACH OTHER

IN ASSERTING THEIR DEMANDS FOR SUBSTANTIAL WAGE INCREASES BEYOND THE GOVERNMENT-EMPLOYER-HISTADRUT AGREEMENTS. THUS, THE EXPECTATION OF PROLONGED LABOR TROUBLES IN KEY PUBLIC SERVICE SECTORS CONTINUES.

3. HISTADRUT AND THE MANUFACTURERS' ASSOCIATION CONCLUDED ON MARCH 24 A WAGE GUIDELINE AGREEMENT COVERING THE PRIVATE SECTOR FOR THE PERIOD OF JANUARY 1, 1978, TO APRIL 1, 1980. IT PROVIDES FOR A 15 PERCENT INCREASE PLUS GUARANTEES OF MAINTAINANCE OF REAL EARNINGS DURING THE LIFE OF THE CONTRACT AND ADJUSTMENTS FOR PRODUCTIVITY INCREASES. IN ADDITION, WORKERS WILL BE GRANTED PENSION AND OTHER FRINGE BENEFITS COMPARABLE TO THOSE IN THE PUBLIC SERVICE. THE CONTRACT ALSO PROVIDES FOR A IL95 DAILY MINIMUM WAGE AS OF APRIL 1 TO BE ADJUSTED UPWARD BY THE SAME PERCENTAGES GRANTED TO OTHER WORKERS. ON APRIL 1 THE WORKERS WILL RECEIVE A 10 PERCENT PAY ADUSTMENT RETROACTIVE TO JANUARY 1. FROM APRIL 1 THEY WILL RECEIVE AN ADDITION 2.5 PERCENT WAGE INCREASE PLUS ANOTHER

2.5 PERCENT INCREASE ON OCTOBER 1. ON APRIL 1, 1979,

THE WORKERS WILL RECEIVE A THIRD WAGE INCREASE CORRESPONDING

TO THE PRODUCTIVITY INCREASE FOR 1978. ALL THESE

ADJUSTMENTW WILL BE IN ADDITION TO THE 90 PERCENT COL

ADJUSTMENT PROVIDED BY THE CURRENT COST OF LIVING

AGREEMENT. THIS AGREEMENT IS A GUIDELINE ONLY AND THE

NEGOTIATION IN SEPARATE INDUSTRIES WILL RESULT IN SOME

INDIVIDUAL CONTRACTS ABOVE AND OTHERS BELOW THE 15

PERCENT FIGURE. HISTADRUT WILL INSIST ON THE SAME

15 PERCENT WAGE INCREASE FORMULA PLUS A GUARANTEED MAINTENANCE

OF REAL INCOME FOR THE PUBLIC SECTOR, EXCEPT

THAT THE RETROACTIVE 10 PERCENT FOR THE JANUARY 1 -

APRIL 1 PERIOD WILL NOT APPLY SINCE THE NEW PUBLIC

SERVICE CONTRACT ONLY BEGINS ON APRIL 1. WE EXPECT

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THE GOI TO AGREE TO THE HISTADRUT DEMANDS WITHOUT MUCH RESISTANCE.

NOTE BY OC/T: MESSAGE DELAYED IN TRANSMISSION.

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4. OTHER ISSUES RAISED BY HISTADRUT SECRETARY GENERAL
MESHEL, SUCH AS HIS DEMAND THAT THE GOI FREEZE
COMMODITY PRICES AND ALL GOVERNMENT, UTILITY AND PUBLIC
SERVICE CHARGES, SCHOOL FEES TAXES AND SUBSIDIES FOR ONE
YEAR AND THAT IT CONTINUE TO MAINTAIN COMMUNAL AND
WELFARE SERVICES AT THEIR PRESENT LEVEL, WILL BE RAISED LATER.
HISTADRUT WILL MAKE ITS DEGREE TO SOOPERATION WITH THE GOVERNMENT
IN IMPLEMENTING
THE PUBLIC SECTOR WAGE AGREEMENTS CONDITIONAL ON GOVERNMENT CONCESSIONS

IN THIS AREA AS WELL AS ON GOI RESTRAINT IN INTRODUCING RESTRICTIVE LABOR LEGISLATION, SUCH AS COMPULSORY ARBITRATION.

5. FINANCE MINISTER EHRLICH CAN BE EXPECTED TO REACH AN EARLY LIMITED OFFICIAL USE

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AGREEMENT WITH THE HISTADRUT AND THEN TO TAKE A TOUGH POSITION WHEN NEGOTIATING

WITH INDIVIDUAL UNIONS. HE HAS RESPONDED TO THE HISTADRUT DEMAND FOR FREEZING THE VARIOUS GOVERNMENT SERVICE CHARGES AND TAXES BY CALLING FOR THE ESTABLISHMENT OF A JOINT GOI-HISTADRUT COMMITTEE TO EXAMINE THE FEASIBILITY OF SUCH A STEP. APPARENTLY HE IS NOT WILLING TO AGREE TO A COMPLETE FREEZE AND WANTS TO USE CONCESSIONS AS LEVERAGE FOR OBTAINING HISTADRUT COOPERATION IN HIS DEALING WITH THE SEPARATE DEMANDS OF ITS MEMBER UNIONS. EHRLICH IS AWRE THAT HE NEEDS HISTADRUT AS AN ALLY FOR MODERATING EXTANT WAGE DEMANDS AND HAS CALLED UPON MESHEL TO DISAVOW PUBLICLY THE CLAIMS OF HISTADRUT AFFILIATES IN EXCESS OF THE GENERAL AGREEMENTS. MESHEL, HOWEVER,

REJECTS SUCH A ROLE FOR THE HISTADRUT AND INSISTS THAT THE PRIMARY RESPONSIBILITY FOR ENFORCING LABOR DISCIPLINE AND THE ACCEPTANCE OF AGREED UPON WAGE CONTRACTS RESTS WITH THE GOI.

6. COMMENT: AN AGREEMENT FOR A 15 PERCENT WAGE HIKE IN THE PRIVATE SECTOR, SPREAD ACROSS THE FIRST THREE QUARTERS OF 1978, IS CONSISTENT WITH GOI INCOMES POLICY. FINANCE MINISTRY SOURCES HAVE TOLD US (SEE REF C) THAT THE EXPECTED DISTRIBUTION OF PRICE RISES OVER THE YEAR WILL RESULT IN LOWER-THAN PERDICTED COST OF LIVING PAYMENTS IN APRIL, AND THE WAGE AGREEMENT'S 10 TO 15 PERCENT INCREASE SPREAD OVER THE YEAR WILL RESULT IN ONLY MODERATE AVERAGE REAL WAGE RAISES. THE GOI PREDICTION OF SMALL GROWTH IN PRIVATE AND PUBLIC CONSUMPTION, LITTLE CHANGE IN INVESTMENT AND CONTINUED LARGE GROWTH IN EXPORTS

REMAINS REALISTIC.

**VIETS** 

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